



September 24, 2018

To Our Valued Customers:

We are excited to formally announce that ABCO Fire Protection (“ABCO”) and International Systems of America (“ISA”) have merged. ISA provides solutions in fire alarm and sprinkler inspection, repair and installation in addition to new and reconditioned parts for new and legacy fire alarm systems. ABCO offers a wide-ranging product offering including inspection, repair and installation of portables, e-lights, kitchen systems, fire alarms, sprinklers and special hazard systems, as well as security products including cameras, system monitoring and access controls. Some of you may know us as Superior or Trico, as well, depending on what services we provide you. Through the ISA partnership, we can also now offer a variety of new and refurbished alarm parts which can support both legacy systems and recently-installed systems.

The combined entity also has robust managed service capabilities with operations in 43 states and Canada via both a self-performed platform and a nationwide affiliate network.

We now have branches located in:

Ohio	Kentucky	Tennessee	Texas	Missouri	Stand Alone
Cleveland	Louisville	Nashville	Dallas	St Louis	Washington, D.C.
Columbus	Bowling Green		Austin	Kansas City	Fort Campbell, KY
Akron	Elizabethtown				
Toledo					
Port Clinton					
Cambridge					
Cincinnati					

What we are most enthusiastic about in this merger is that we’ve formed a larger, more dynamic enterprise with better capabilities and resources to continue to offer our customers award-winning service and satisfaction. ***That has always been at the core of everything we do and that will not change - ever.*** We pride ourselves on being versatile enough to support all customers - irrespective of size - and customize our approach to their specific needs.

So what does this mean for you, our valued customer? We will continue to invest in our locations and our people so that they are equipped with the skill sets necessary to support all of your specific needs. Our primary goal is to keep you and your assets safe and always minimize your risk of loss and business interruption. As a larger organization, we now also have access to additional products and services, as well as a national footprint, with strategic affiliate relationships to support your business operations wherever they may be.

We invite you to visit our websites ([www.isa-net.com](http://www.isa-net.com) and [www.abcofire.com](http://www.abcofire.com)). If you should have any questions or concerns, please email us at [questions@abcofire.com](mailto:questions@abcofire.com).

We appreciate your business and look forward to continuing to serve you in the future.

Sincerely,

Mike Epperson  
Chief Executive Officer

Steve DeJohn  
President and Chief Operating Officer

Jarret Ryan  
Vice President, Sales and Marketing